

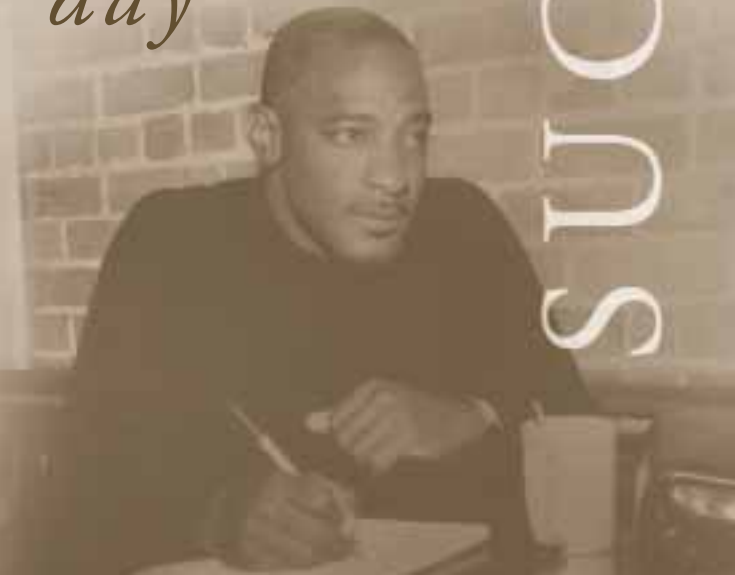
c o m m u n i t y r e p o r t 2004



HELPING *people*
EVERY *hour* of EVERY *day*



Shelter
Association
of Washtenaw County



SUCCESS

BOARD OF *directors*

CHAIR

Judy Rumelhart
Philanthropist/Singer

PRESIDENT

Wendy Lawson
*Associate Vice President of
Development
Washtenaw Community College*

TREASURER

Allen Patrick
Retired, Computer Consultant

SECRETARY

Karen Andrews
*Chief People Officer and Director of
Human Resources and Education Services
McKinley Associates*

Ted Annis

Retired

William Broucek

President, Bank of Ann Arbor

Jamie Buhr

President, J.B. Buhr & Company, LLC

Del Dunbar

CPA

Dunbar & Martel

Ruth Hatcher

Instructor

Washtenaw Community College

Pamela Horiszny

(TREASURER 2003/2004)

Executive Director

American Red Cross,

Washtenaw County Chapter

Dawn Stewart

Marketing Specialist, Borders Group

Joan Zald

Social Worker/Photographer

BOARD MEMBER *profiles*

JUDY RUMELHART (*Chair*)

Judy Dow Rumelhart, an Ann Arbor native widely known for her association with the arts, has numerous musical accomplishments to her credit. Among her many theatrical awards, Judy was presented with the coveted Tony Award as Associate Producer for the Broadway production of Sweeney Todd. Judy's involvement in the community extends well beyond the arts. Over the years she has served on many boards, advisory boards and development committees. Judy's current work includes supporting such organizations as Albion College, The Purple Rose Theater and The Shelter Association of Washtenaw County to name only a few.



WENDY LAWSON (*President*)

A fundraiser for the past 19 years, Wendy has worked for a variety of non-profits: in Springfield, Mass. for a child welfare organization, Planned Parenthood of Mid-Michigan, United Methodist Retirement Communities and currently for Washtenaw Community College. She has an MBA from Eastern Michigan University, a BA from the University of Michigan and is a Certified Fund Raising Executive.



Volunteer experience includes: Shelter Association of Washtenaw County board of directors, Washtenaw County Economic Club board of directors, Michigan Aids Fund board of directors and past experience on Long-term Care Fundraising Professionals Board of Directors, Ann Arbor Blues and Jazz Festival board of directors, Performance Network board of directors (past-president), Women in Development of Western Mass, board of directors (past-president).

ALLEN PATRICK (*Treasurer*)

Allen retired from Ford Motor Company in January 2003, ending a career with Ford that covered thirty-five years. His last assignments at Ford were based in international business development and were focused on the creation of strategies and new business opportunities for Ford in the Asia Pacific region. Post retirement, Allen has focused his energies on working with non-profit organizations in Ann Arbor as well as initiating a second career in computer consulting. Allen recently took on the position of Treasurer for the Shelter Association of Washtenaw County.



KAREN ANDREWS (*Secretary*)

Karen F. Andrews joined McKinley in May, 2000 and currently serves as Chief People Officer. She leads the Human Resource Development, Loss Prevention & Safety and Administration teams at McKinley, and is committed to providing our employees and leaders with exceptional customer service. Ms. Andrews also serves as a member of the Executive Committee and represents McKinley on two local non-profit agency Boards of Directors.



TED ANNIS

Ted Annis, founding CEO and principle investor in NanoBio, now retired, is an active member of the community supporting various organizations through personal financial support and by serving on boards. In addition to serving on the Shelter Association's board of directors, Ted has served on the board of HelpSource and the advisory board to Big Brothers/Big Sisters of Washtenaw County.



JAMIE BUHR

Jamie Buhr, an Ann Arbor native, graduated from Indiana University with a B.A. degree in Economics in 1971 and received his M.B.A. Degree in finance from the University of Michigan in 1974. Jamie has an extensive background in banking and finance and in 2001 he formed his own corporate finance advisory practice. Jamie is an active community member sitting on several boards including the Buhr Family Foundation, The Arbor Hospice Foundation Board and The Shelter Association of Washtenaw County.



WILLIAM BROUCEK

Bill is the founder and president of Bank of Ann Arbor. He has over 40 years experience in banking and commercial lending. Bill also spearheaded the conversion of the Ann Arbor Trust Company charter to a Bank charter.



He is a member of the Michigan Bankers Association and the Ann Arbor Rotary along with many other community organizations. Mr. Broucek holds a B.S. degree in Finance from the University of Notre Dame.

DEL DUNBAR

Del C. Dunbar, a resident of Ann Arbor since 1960, received his BBA and MBA from the University of Michigan. In addition to being the President of Dunbar & Martel, LLC, a financial and real estate consulting firm, he also serves as the Treasurer and Trustee of the Towsley Foundation, Trustee of the Buhr Foundation, Trustee of the McKinley Foundation, as well as serves on numerous boards and committees of area non-profit organizations.



RUTH HATCHER

Ms. Hatcher is President of the Faculty Association (union) at Washtenaw Community College, where she has taught in the English Department for more than 25 years. For 20 of those years she served as Department Chair. She and her husband, Chuck, have lived in Ann Arbor for 32 years; they came to Ann Arbor to attend graduate school at the University of Michigan and chose to raise their family here when they had finished. She is a member of St. Andrews Episcopal Church where she has served on the Vestry three times, as well as volunteering her time as an usher and on the altar guild. Her past board service includes the Ann Arbor Community Foundation and Greenhills School. Her family has been involved with the Shelter from its very beginnings at St. Andrew's.



PAMELA HORISZNY

Prior to becoming the Executive Director at the American Red Cross, Washtenaw County Chapter, Pam was a CPA and Business Advisor for BKRDupuis & Ryden, P.C. as well as an independent advisor to individuals and small businesses regarding various tax, financial planning, and operational matters. Through her community volunteering Pam took on expanded roles in existing board positions and special projects with other not-for-profits, leading her to her current position at the Red Cross.



DAWN STEWART

Dawn Stewart currently resides in Huron Township, Flat Rock, Michigan with family. She relocated from New York to Ann Arbor, Michigan nine years ago with Walden Book Company, Inc., after an 8-year career with IBM Corporation in a legal capacity. She has held several positions with Borders Group, Inc., including 3 years as an Executive Assistant in the office of the Chairman, and 3 years in the Marketing department for Borders responsible for National Promotions. Ms. Stewart's most recent position in Marketing is handling Partnership Marketing for Borders Group. At Borders, Stewart is responsible for seeking out promotional opportunities that provide brand awareness, increase customer traffic and drive sales for Borders and Waldenbooks core business. Ms. Stewart's involvement with the Shelter Association of Washtenaw County includes both her board service and active involvement in the planning of the shelter's annual event Who's Who.



JOAN ZALD

Joan Kadri Zald is both a clinical social worker and photographer. She has worked in many different clinical settings and taught at the University of Michigan School of Social Work. In recent years she has combined her social work and photography skills to document social problems while publicizing and facilitating the work of social service agencies. The Shelter Association published a book of her photographs entitled Portraits of Homelessness in celebration of the Association's 20th anniversary in 2003.



LETTER FROM THE *chair*

Judy Rumelhart



There is very little any of us can count on in life, but the one inevitable thing we can be assured of is change - for better or worse. The only thing we can do is to influence the ways in which change affects us. We may choose to be proactive and make positive decisions; we may stand by idly and see what happens or, sadly, make decisions that are not in our own best interest.

Ultimately, every person is responsible for his or her own life, and each person chooses what his or her future will hold. Change is not a choice; the only choice is the way in which we change, and that choice is what the Shelter Association is all about. We are here to help people make good choices and provide the resources for them to build a better future.

The Robert J. Delonis Center, home to the Shelter Association, is also the result of choice; our community chose to change the way we respond to the issue of poverty and the resulting issue of homelessness. As a community, we have chosen to take a proactive approach to the underlying factors that cause poverty: individual barriers, discrimination, low wages and the lack of affordable housing.

Individual barriers such as mental illness, addiction, low literacy skills, bad credit and lack of job skills, among others, are huge obstacles for many people to finding income and housing. To complicate the situation further, discrimination, not just towards a specific race or gender but towards the impoverished in general, is a significant obstacle. When looking for employment or housing, poverty often means that an individual will have no phone or contact address except at a shelter, which may cause a prospective employer or landlord to turn that person down. Even when a person is able to conquer their individual barriers and societal discrimination, finding a job with a living wage and an affordable home can be extremely difficult.

These are the issues that the Shelter Association, along with the other members of the Washtenaw Housing Alliance, the City of Ann Arbor and Washtenaw County are working to change, but change is not easy. It takes an entire community to agree, coordinate and collaborate in an effort to streamline services and invest in our community, our neighbors and, ultimately, ourselves.

The choice is clear – our community is ready for a sensible solution to a complex problem.

Judy Rumelhart

Women have increased from 11% to 24% of the Shelter Association's population since 2001.

O U R *programs*

Organizations, like people, must choose the path they will follow. The Shelter Association of Washtenaw County began as a resource for those in the most dire of circumstances, meeting their needs on the most basic level. As the organization has matured and grown, a new choice presented itself: not just meeting the basic need of emergency shelter, but helping individuals move toward stability, income and housing.

Our current programs are the result of that choice: the Warming Center, the Service Center and the Night Shelter. The first step in becoming what we are today was to become a dry shelter, one which provided short-term transitional housing rather than a place to crash for the night. Our clients found themselves in a safe environment, able to better focus their time and energy on securing income and housing.

The fundamental choice was, do we help people to be homeless or do we help people experiencing homelessness to access the resources that will help them end their homelessness?

The choice was clear; the community needed an organization that would bring together the resources that already exist in the community to help people who are homeless or on the verge of becoming homeless. Today, the Shelter Association has partnerships with over 20 organizations that provide services at the Delonis Center.

Night Shelter Program:

The Night Shelter Program is our most intensive program. Up to 50 Night Shelter residents not only have full access to our Services Only Program, but they also have a bed for up to 90 days and intensive case management. To enter the Night Shelter, one must commit to working on obtaining sustainable housing, be clean and sober at entry and willing to try to remain so for the duration of one's stay.

53% of individuals had temporary or permanent housing at the time of exit from the night shelter.

At the beginning of their 90 day stay, Night Shelter clients participate in a comprehensive, empathetic assessment process so that their unique barriers to obtaining sustainable housing can be addressed. The primary barrier to permanent housing is poverty. To address poverty, case managers focus on helping clients identify and/or increase sources of income, save money toward housing and acquire sustainable housing. Clients in the Night Shelter Program are obligated to save 70% of their income and work with their case managers to achieve the goals established in their personal action plans.

Housing Outcomes	2002/3	2003/4
Number of intakes	337	277
Average Stay	55 days	65 days
Found Temporary Housing	88 (26%)	68 (24.5%)
Found Permanent Housing	53 (16%)	47 (17%)
Totals	141 (42%)	115 (41.5%)

What these numbers mean:

Homelessness is caused by poverty. In order to find housing the first thing a client needs to accomplish is to secure income. Some clients are fortunate to be eligible for benefits such as disability or veterans benefits, but for most it means finding employment. The average length of stay has substantially increased; in 2001 the average stay was 45 days, and by 2003 that number had climbed to an average stay of 65 days. This increase is primarily due to a weak job market and exacerbated by the high cost of living, especially rent, in our community.

Over 25 agencies have staff working with the Shelter Association at the Robert J. Delonis Center.

While our success rate held steady, the number we were able to serve through the Night Shelter Program is lower as a result of the fact that the average length of stay was increased. The number of people who turned to the Shelter Association for help did not decline and we helped them to the best of our ability. Anyone who comes to the Delonis Center may access the food service, showers, laundry, health clinic and employment specialist or any other service we provide.

Services Only Program:

For the 803 people who are homeless but do not have a bed in our Night Shelter Program, this program provides a wide range of services on a walk-in or appointment basis. Services available include: employment assistance, substance abuse evaluations, mental health assessments, meals, health care, referrals for clothing, transportation assistance, and networking to other community resources. During the colder months, the Services Only Program also provides shelter through the Winter Program.

Health Clinic	886 visits
Referrals	over 1,200
Laundry	2,372 loads
Showers	19,527

The Shelter Association's Warming Center provided life saving warmth for 295 individuals.

Winter Program:

Prior to moving into the Delonis Center, during the depths of winter (January through March) the Shelter Association would open our Service Center waiting area to individuals not currently in the Night Shelter Program as a refuge from the harsh winter nights. Now the Shelter Association provides life-saving shelter in our Warming/Service Center anytime the temperature is 20° or below, regardless of time of year, for up to 50 individuals. In 2003-2004 that meant we provided this life-saving service an additional 33 winter nights.

Through our Rotating Shelter Program component we expand the capacity of the Winter Program during the depths of winter to accommodate an additional 25 individuals on a rotating basis at 13 local faith based organizations. Through the Winter Program nearly 300 individuals who would otherwise be left out in the cold find warmth and safety each year.



ON-SITE *services*

59% of Shelter clients have no health insurance.

Health Clinic:

The Shelter Association's health clinic is available for all of our clients at no cost. It is run by two on-staff nurse practitioners and supported by volunteer physicians and psychiatrists from St. Joseph Mercy and University of Michigan hospitals. Donated supplies and medications are used whenever possible. Last year, the clinic had more than 880 visits.

New Health Care Initiatives: Washtenaw Health Plan, a community-based program for Washtenaw County residents without health insurance, made a \$91,000 grant to the Shelter Association to add two new staff members to our team of medical service providers: a Medical Case Manager and a Medical Outreach Worker. These new positions will benefit our clients in two distinct ways; the Medical Case Manager will coordinate care needs with patients, health care providers and Case Managers, ensuring greater understanding and follow-through on patient instructions. The Medical Outreach Worker will engage individuals in need of health care at various locations outside of the Shelter Association. Both staff members will work to enroll individuals in appropriate health coverage/benefits programs.

Substance Abuse/Mental Health Evaluations:

The Shelter Association works with representatives of Washtenaw County Community Support and Treatment Services (CSTS) and the Project Out Reach Team (PORT) to provide mental health assessments and medications to the nearly 45% of our clients who suffer from mental illnesses. We also provide substance abuse evaluations and collaborate with Access, Clear House, the Veterans Administration, Home of New Vision, Dawn Farm, and the local 12-step community to provide services for the nearly 60% of our clients who are addicted to alcohol or other drugs or are in recovery for chemical dependency.

Employment Services:

Poverty is the leading cause of homelessness and is often the result of unemployment or under-employment. In fact, nearly 20% of the Shelter Association's clients are employed; they simply can't afford to

pay rent because of their income level. Clients may receive any of a variety of different types of employment assistance, from help scouring the want-ads to referrals for job training programs. A representative from Michigan Works is available on-site for assistance with skill assessments, resume writing, and locating employment.

Referrals:

Individuals who are homeless have a wide variety of challenges and needs. As a result, case managers work with over 60 community organizations and government services to facilitate the necessary resources for clients to succeed. Referrals may be made to assist clients with anything from obtaining clothing to receiving a dental exam to entering a substance abuse treatment program.

Benefits Assistance:

Many individuals experiencing homelessness are eligible for Veterans or other benefits but are either unaware they qualify or have been unable to manage the bureaucracy. Case managers work with clients to determine what benefits they are eligible for and to help them navigate the complex application processes. For especially complex cases, legal advice is regularly available on-site.

Money Management:

Case managers work with clients to develop a financial strategy tailored to their needs. Designing a budget, repairing past credit problems, and identifying and/or increasing sources of income are all components of helping individuals afford sustainable housing. For those individuals who are unable to manage money on their own and receive federal assistance, the Shelter Association will help secure a payee to manage their expenditures.

Housing Assistance:

Case managers assist clients with a wide variety of housing needs, from applying for Section 8 vouchers to locating affordable housing options. Our full-time housing specialist also coordinates Shelter Plus Care vouchers; this specialized program offers HUD rental assistance to homeless persons with disabilities who agree to receive necessary supportive services.

People often ask us “where does the homeless population come from? Why are they here?” The truth of the matter is that there are over 35,000 people living in poverty in Washtenaw County. According to the Washtenaw Housing Alliance, over the course of a year about 2,750* of them will experience homelessness.

It’s true that not all of our clients are originally from Washtenaw County, but the vast majority of them are either from here, or have some connection to our community, such as family or having lived here in the past. Most of the people who we serve are in Ann Arbor for the same reasons the rest of us are here, opportunities and economic prosperity.


While Washtenaw County is an economic island in the region, the cost of living here is extremely high. Individuals who come here for the prosperity of our community often find themselves joining the 35,000 individuals living in poverty. Anyone living in poverty, whether they are working poor or elderly and living on a fixed income, is more likely to experience homelessness or near homelessness because it only takes one bad thing to happen for them to lose their income and then their housing.

When something such as illness, addiction or simply bad luck does push an individual “out the door” they often have very few resources to turn to. Most people, even at the lower end of the economic ladder, have an economic safety net, usually their family or perhaps friends.

The problem is that the further down the economic ladder an individual goes, the fewer and fewer resources are available to him or her. Even for those who are fortunate enough to have some sort of support it is much more limited in both significance and duration. The people who turn to the Shelter Association

generally have very little or no social safety net – we often are the only resource available to them.

Many people see the Shelter Association as a place you only turn to when you have hit rock bottom. Sadly, this is often true. The Shelter Association is here to help people in their time of need. Not only those who are homeless, but those on the verge of homelessness. By providing access to food, health care, benefit specialists, employment and housing specialists and a myriad of other services the Shelter Association provides a safety net for even the neediest individuals in our community.



82% of Shelter clients have at least a high school diploma.

*For more information, visit www.whalliance.org

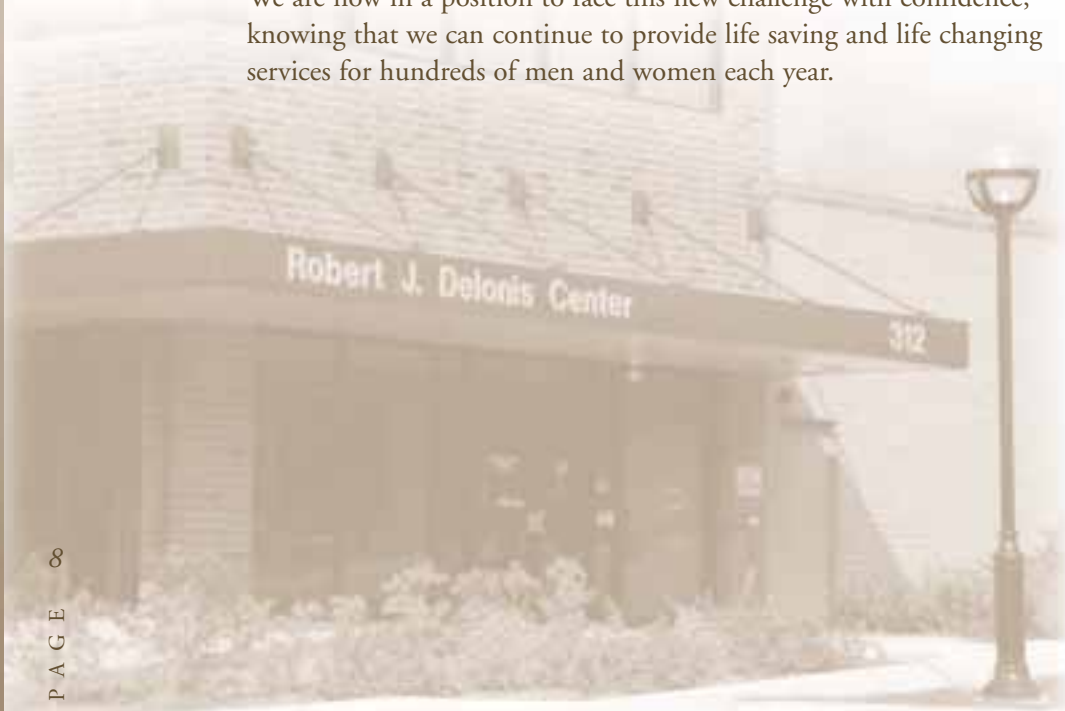
TREASURER'S *report*

Pamela Horiszny (Treasurer 2003/2004)



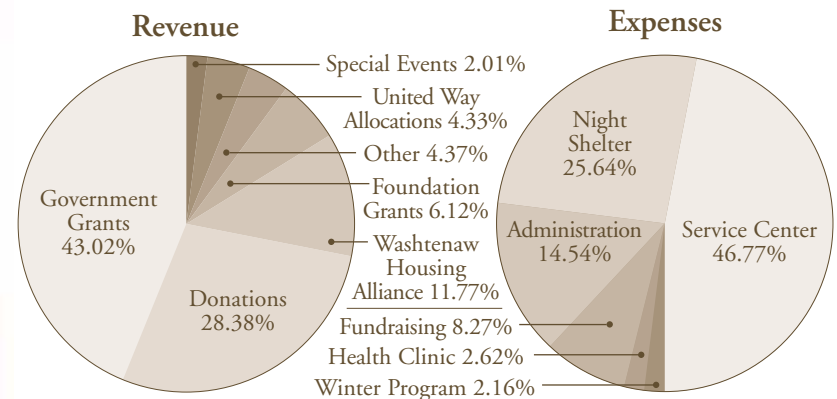
This last year has been one of challenges and accomplishments. Concurrent with the move into the new Robert J. Delonis Center the Shelter Association took on the substantial challenge of increasing our annual operating budget by 20%. We chose to push for growth in order to better meet the needs of our community, and we have succeeded.

Indeed, we are fortunate to have completed this first year with a small surplus from the sale of our Huron Men's Shelter building and from a generous donor's bequest. This surplus comes at a fortuitous time. In two years funding from the Washtenaw Housing Alliance will cease and the Shelter Association's fundraising efforts will be required to increase by \$250,000 per year to maintain the current level of services. We are now in a position to face this new challenge with confidence, knowing that we can continue to provide life saving and life changing services for hundreds of men and women each year.



Revenue		
Government Grants	\$646,713	43%
United Way Allocation	\$65,084	4%
Donations	\$460,385	31%
Foundation Grants	\$92,000	6%
Washtenaw Housing Alliance	\$177,000	12%
Special Events	\$30,192	2%
Other	\$31,886	2%
Total	\$1,503,260	100%

Expenses		
Winter Program	\$30,961	2%
Service Center	\$683,919	48%
Night Shelter	\$380,145	27%
Health Clinic	\$49,457	3%
Administration	\$166,995	12%
Fundraising	\$122,572	9%
Total	\$1,434,049	100%



Net Increase from Operations: \$69,211 / Sale of Property: \$205,395

O U R *volunteers*

About five years ago, when the Shelter Association was planning for the transition into what today is known as the Robert J. Delonis Center, it became evident that more staff would be needed once our services were expanded and our hours of operation increased to a full 24/7 operation.

A choice had to be made – we already knew our expenses would increase significantly (about 20%) and that we needed to increase program capacity while maintaining the same level of staffing. To accomplish this it was decided that a volunteer program needed to be established.

The Volunteer Program consisted of hiring one full time employee to recruit, train and schedule volunteers to support the operations of the Shelter Association. The objective was to build upon the existing base of volunteers, primarily through local faith-based organizations, and to build relationships with individuals, businesses and other organizations that have a potentially significant volunteer base. The goal of the program was to supplement the Shelter Association's staff in order to provide higher quality programming while controlling costs.

Volunteers gave 15,695 hours valued at \$266,815 and brought a wide variety of support for our operations; from doctors, psychiatrists and nurses to community leaders and students, volunteers bring valuable expertise and support to the over 1,200 individuals served by the Shelter Association each year.

Program Area	# of Hours	Hourly Value	Total Value
Food Service*	666	\$17	\$ 11,322
Health Clinic	207	\$17	\$ 3,519
Night Shelter	13,458	\$17	\$228,786
Service Projects	464	\$17	\$ 7,888
Training & Orientation	900	\$17	\$ 15,300
Total	15,695	\$17	\$266,815

The Shelter Association of Washtenaw County uses the hourly value of \$17 per volunteer hour as set by the Independent Sector, a not-for-profit dedicated to strengthening, empowering, and partnering with nonprofit and philanthropic organizations in their work on behalf of the public good. For more information please visit the Independent Sector's web site at www.independentsector.org.

The National Coalition for Homeless Veterans estimates that on any given night, 299,321 veterans are homeless

** Food service includes breakfast served to night shelter clients only. All other food service volunteers participate through Food Gatherers.*



FINDING THE NECESSARY *support*

On November 17, 2003 the Robert J. Delonis Center opened its doors to the public. For the people of Washtenaw County, especially those working on the 10 Year Plan to End Homelessness, this was a monumental day. It signaled the completion of the first milestone in this community's choice to confront the issues of poverty and homelessness and to make a real change.

To accomplish the goal of ending chronic homelessness our community chose to break the old shelter model and embrace a new model, a model that is a sensible solution to a complex problem – that of combining existing community resources under a single roof. By bringing in the expertise of other organizations, the Shelter Association provides the resources necessary for individuals experiencing homelessness to find sustainable income and housing. But, as the community has embraced the new model for fighting homelessness and poverty, we now must embrace a new model of funding.

A broad base of support is critical to the stability of any not-for-profit organization. If an organization becomes too dependent on any one source of revenue, one year of under performance can cause serious damage to the organization's ability to deliver services.

Last year the Shelter Association diversified our donor base by adding an event called Who's Who (everybody is somebody) which raised over \$30,000 by actively recruiting new donors through direct mail campaigns and by informing the community of the important programs and events at the Delonis Center through our newsletter and website. These efforts resulted in us welcoming 352 new donors and renewing ties with 375 lapsed donors who joined the many others supporting the important work of the Shelter Association.

But diversification of individual donors is not enough. In order to be open 24/7/365 the Shelter Association had to increase our operating budget by 20%, a small price for such a significant increase in hours and services. We must look toward new streams of revenue such as planned giving, a greater emphasis on corporate and matching gifts, an endowment, a greater partnership with government agencies and we must return to our core, the faith based organizations.

In the history of humanity, we have never before been so close, so capable and so willing to end homelessness, feed the hungry and stamp out poverty. The time is now, the choice is clear.

The Four Goals of the Blueprint to End Homelessness are:

- 1) Prevention
- 2) Affordable housing with services
- 3) Reform the system of care
- 4) Engage the community



The Shelter Association refers clients to over 50 agencies for services ranging from acquiring identification to receiving dental care.

O U R *donors*

Donor levels are cumulative from July 1, 2003 through June 30, 2004.

\$10,000+

Care Choices HMO
City of Ann Arbor
Family Independence Agency
James A. and Faith Knight
Foundation
Kasco, Inc.
The Estate of Melanie Sibley
McCray
Pfizer Inc. - Global Research &
Development
Judy & Donald Rumelhart
Washtenaw County
Washtenaw Health Plan
Washtenaw United Way

\$5000 +

Del & Nancy Dunbar
Harry and Margaret Towsley
Foundation
Phil F. Jenkins
McKinley Associates, Inc.
MISHDA
Pfizer Matching Gift Program
Mary Rabaut Le Fauve
John G. Scudder & Regan Knapp
St. Andrews Episcopal Church
TCF National Bank

\$2500 +

Ann Arbor Area Community
Foundation
Ann Arbor Thrift Shop
Ted & Ann Annis
Bugas Fund
Buhr Foundation
Susan Delonis
Lucy Anne Kooi
Kathleen B. & Richard A. Perlberg
Tom F. Bunge Charitable Trust
Greg & Brenda Vyletel
Washtenaw County
Washtenaw County Health
Organization
Zion Lutheran Church

\$1000 +

Thomas C. & Susan E. Adamson
Arbor Springs Water Co, Inc.
Arcus Foundation
Richard Beil & Dana Burkley
Bethlehem United Church Of
Christ
Howard Bockbrader
John & Sara G. Carriere
Chinese American Society of Ann
Arbor
Juan & Shahin M. Cole
Jared Collins & Sue Ransom
Christopher & Tamara L. Cox
David & Joan P. Crary
Mariellen Davis Sutton
Dempsey, Inc.
Dixboro United Methodist
Church
Dobson-McOmber Agency, Inc.
Dunbar & Martel
First Congregational Church
Joe & Beth Fitzsimmons
Flagstar Bank
Frederick Geisler, III
Paul & Anne Glendon
Michael D. Gordon & Candace
White
Donald E. Harkness
Ruth A. & Charles Hatcher
Pamela J. Horiszny
Keith Hafner's Karate
Wendy Lawson
Catherine & David J. Maki
Medstat Group
Kristen S. Moore
The Mosaic Foundation of Rita
& Peter Heydon
Mutual Investment Club Of
Washtenaw
National City Bank
Maxe A. & Theresa A. Obermeyer
Jennifer Poteat
Stanley & Jocelyn H. Pyett
Mathias W. Reimann

W. Leslie & Ann Rogers
Saint Joseph Mercy Health System
Richard & Norma Sarns
Marla L. Sebu
Margaret Terpenning
Dr. Paul & Dr. Marcia Valenstein
James Velleman

\$500 +

Hack & Jan Barney Newman
Gary Beckman & Karla Taylor
James Brandt
James D. & Cheryl Buhr
Doris N. Caddell
John & Patricia Carver
Angela & James Ceely
Terrence & Diane Davidson
Gerald Davis & Christina Brown
Darren & Sue De Zeeuw
Patricia M. Derry
Carmen DiFranco
Mary H. Dobson
Stephen & Judith Dobson
John & Gail Einhaus
Will & Shirley Ellis
David & Jill Esau
Ed & Diane Fadden
Garry & Barbara Faja
Falling Water Books &
Collectables
John C. & Esther M. Floyd
George & Robert L. Fowlkes
Paul W. & Suzanne Gikas
Virginia B. Gordan
Daniel & Norma A. Green
Kathleen & Robert H. Griffiths
Leah & Robert Gunn
Dorothy Hastings
David Haviland
Henry Greenspan Foundation
Heidi L Herrell
Donald & Kathleen Higman
Howard S. & Carole Holmes
Kathryn & James Huss
Eugene & Barbara A. Imhoff

Chuck & Heidi Jacobus
Michael R. & Judy Johns
Judy M. Judd
King Of Kings Lutheran Church
Kiwanis Club of Ann Arbor
Susan M. Kornfield & Peter G.
Coggan
Lawrence & Judy K. Macklem
Virginia A. Mahle
Jeri C. & Dennis R. McCarthy
Bill & Virginia McKeachie
David Mitchell
Julia S. & Beverly A. Morris
Fred & Mary Munson
Norah Naughton
Jane Nicholson-Schmerberg
Brian A. O'Donnell
Chima & Chibu Ozor
Randolph C. Paschke
Joanne & Roger Pohl
Joshua Pokempner & Gretchen
Gardner
Lana & Henry Pollack
Mahmud Rahman
David & Jamie Renken
Paul J. Resnick & Caroline
Richardson
Nancy Rocker
Amy & Charles Roehrig
Stephen E. Rosenblum & Rosalyn
Sarver
Louis B. Rosenfeld
James M. & Suzanne Royce
Douglas B. Shapiro & Jeannette
Duane
Robert Sims & Elaine Melamed
Sims
David & Ann Staiger
Mathew & Mary J. Steiner
Helmut & Candis Stern
James & Ann Telfer
David & Jill Thacher
Michael D. Thouless & Yi-Li Wu
Teresa Welsh
Walter & Rosanne Whitehouse

F. Gordon & Katherine F. Willis
Joan & Mayer Zald

\$250 +

Bernard W. & Raquel B. Agranoff
Herbert S. & Carol L. Amster
Henry & Harlene Appelman
Robert & Martha Ause
Elizabeth R. Axelson & Donald
Regan
James & Lisa B. Baker
Milton & Ruthanne Baker
Christopher & Lesli A. Ballard
David Ballou
James & Charmaine Balsillie
Reginald & Lois Batzer
Bellanina Day Spa & Gift
Boutique
Albert & Paula Berriz
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*Washtenaw County is one of 140
communities across the U.S. – and the
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